



September 16, 2025
Tokyo Century Corporation
Advantage Partners

# **Tokyo Century and Advantage Partners Strengthen Strategic Partnership**

Contributing to Japan's future through the fusion of finance, business, and private equity

Tokyo Century Corporation (Head Office: Chiyoda-ku, Tokyo; President & CEO, Represe ntative Director: Koji Fujiwara; hereinafter "Tokyo Century") and Advantage Partners G roup (hereinafter "AP Group"), through its holding company Advantage Partners Pte. Lt d. (hereinafter "APSG"), announce that Tokyo Century has agreed to acquire an additio nal stake in APSG, making it an equity-method affiliate. Following completion of this tra nsaction, Tokyo Century's ownership in APSG will increase to approximately 33.3 perce nt on a fully diluted basis as of the end of October 2025.

# 1. Vision for the Partnership

The partnership between Tokyo Century and AP Group is entering a new stage aimed a t driving non-linear growth. Tokyo Century will position AP Group as a core pillar of its i nvestment management business, expanding its corporate investment activities and contributing to the resolution of global social issues.

While respecting AP Group's independence, the two firms will deepen collaboration bey ond traditional buyouts in Japan to include growth support for listed companies, corpor ate investments across Asia, renewable energy, and the development of new investme nt strategies.

The partnership combines AP Group's long-standing expertise in private equity investment and hands-on value creation with Tokyo Century's broad domestic and international networks, financing capabilities, and asset expertise. Together, they will advance a unique "hybrid investment business model" that can deliver high-value solutions to companies facing challenges such as succession and the unwinding of parent-subsidiary listings, contributing to the sustainable development of Japan's economy and society.





## 2. Background

Since announcing their strategic alliance in 2019, Tokyo Century and AP Group have ac hieved results beyond expectations. Tokyo Century has introduced investment opportu nities that led to successful transactions, including Q'SAI Co., Ltd. and Energywith Co., Ltd., where these co-investments significantly enhanced corporate value at these comp anies. These successes have bolstered AP Group's strong performance in its flagship Ja pan buyout strategy, providing the foundation for this next phase of partnership.

Importantly, AP Group will maintain its independence, with no change to the governanc e of AP Group or its funds. Founders and employees will continue to hold a majority of APSG's shares.

### 3. Comments from Representatives

Taisuke Sasanuma, Co-Founder and Representative Partner, Advantage Partners "Our partnership with Tokyo Century, which began in 2019, has delivered tangible resu Its for our firm, our portfolio companies, and our investors. Tokyo Century's strengths in networks and structured finance complement our private equity capabilities, and we I ook forward to further deepening our collaboration."

Richard L. Folsom, Co-Founder and Representative Partner, Advantage Partners "Tokyo Century has long been an important partner for us and has reaffirmed its support for our continued independence. With this strengthened relationship, our resources and relationships will expand further, enhancing our ability to support portfolio companies and deliver value to our investors."

# Koji Fujiwara, President & CEO, Representative Director, Tokyo Century Corporat ion

"We are truly delighted to strengthen our relationship with Advantage Partners, a partner with unmatched experience and expertise. Our expectations go far beyond business success, and we see in this partnership a path toward addressing some of Japan's most pressing structural challenges. Ensuring the continuity of companies with excellent tech nology but lacking successors, and revitalizing regional enterprises with potential, are u rgent issues we must tackle. Through this partnership, we are committed to supporting

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such companies and contributing to the healthy future of Japan's economy and societ y."

#### 4. Outlook

The impact of this transaction on Tokyo Century's current fiscal year results will be min or, but it is expected to contribute significantly to long-term value creation.

## **Company Profiles**

# **About Advantage Partners**

Advantage Partners is a leading private markets investment platform focused on Japan and Asia. The firm provides investment services across strategies including Japan Buyo ut, Asia Buyout, Private Solutions (private structured investments in listed companies), and Renewable Energy and Sustainability. With offices in Tokyo, Singapore, Hong Kon g, Mumbai, and Shanghai, the AP Group pursues attractive risk-adjusted returns for investors through hands-on support to portfolio companies.

# **About Tokyo Century**

Tokyo Century Corporation is a comprehensive financial services company that operate s leasing, specialty finance, and strategic investment solutions businesses in Japan and overseas.

## **Contacts**

Tokyo Century Corporation

Public Relations & Investor Relations Division

Kengo Kawai

Contact Form: https://www.tokyocentury.co.jp/en/contact/form.php

Phone: +81-3-5209-6710

Advantage Partners, Inc.

**Investor Relations** 

Casey Kuester, Managing Director Investor Relations

Email: ap-ir@advantagepartners.com